

THE WISDOM OF JOHN BOGLE

In a 2006 Frontline TV interview John Bogle, the legendary founder of The Vanguard Group, outlined the **alarming long-term negative consequences from needless and/or high expenses in portfolios**.^{*} As shown below, the below-average returns and above-average risks for accounts with egregious transparent and/or hidden fees is enormous – in this example the opportunity loss to the owner of a \$1,000 portfolio was \$110,000 while still taking 100% of the risk.

FACTORS	<u>PORTFOLIO A</u> SELF-MANAGED BY OWNER	<u>PORTFOLIO B</u> MANAGED BY REGISTERED INVESTMENT ADVISOR OR BROKER
Owner Present Investment (\$)	1,000	1,000
Time (years)	65	65
Rate (%)	8.0	5.5 after 2.5% fee
Owner Future Value Est (\$)	140,000	30,000
Owner Gain (%)	100	20
Owner Capital Invested (%)	100	100
Owner Capital at Risk (%)	100	100

To verify Mr. Bogle’s verbal estimates we analyzed the portfolios with our proprietary Fair Share Market ModelSM Analysis on page 2. **As usual, his assertions were right on the money!** Additionally, please note:

- ❖ There are about **\$1 trillion annual unnecessary expenses** in the global public securities market (\$400 billion in the U.S.), and only a few firms like Vanguard and Midwest address the challenges in a transparent and forthright manner.
- ❖ **Below-average aggregate fees are generally the best predictor of future above-average results.** This is increasingly important now with lower forecasted returns.
- ❖ **Taking advantage of uninformed or indifferent investors, which has been openly legitimized by elected officials and regulators, further exacerbates the demise of our middle class, and is not sustainable in a free-market system.**

Midwest Asset recommends most investors seek professional advice that have fully transparent, fair fees (especially with increasingly complex active and passive strategies). For example, aggregate charges for portfolios managed by Midwest are generally below 0.7%, and above-average relative returns in most areas we invest (independently verified) should continue.

For an immediate basic comparative expense analysis of your portfolio go to <https://quantmanagement.com/fair-share-market-model-analysis/> or contact James.Byrd@quantmanagement.com for a complimentary customized analysis (\$200,000 minimum please).

^{*}<http://finance.yahoo.com/columnist/article/richricher/6720>, June 27, 2006.

ARE YOU GETTING YOUR FAIR SHARE OF THE MARKET RETURNS?

Fair Share Market ModelSM Expense Analysis For Bogle Example

Return / Risk Comparison

	=	\$1,000	\$1,000
\$ Amount Invested			
# Years	=	65	65
<hr/>			
% FORECASTED GROSS ANNUAL RETURN	=	8.0	8.0
% Aggregate Investment Expenses	=	0.0	2.5
RIA, Fund, Stated & Opaque Transaction (commissions and/or markups/markdowns), Etc.		Bogle Example	Peer
<hr/>			
% NET ANNUAL RETURN	=	8.0	5.5
% Difference	=		2.5
<hr/>			
\$ Total Gross Gain	=	147,780	147,780
\$ Owner Gain	=	147,780	31,465
\$ Difference	=		116,315
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% Owner Gain	=	100	21
% Difference	=		79
<hr/>			
% Owner Capital Allocated	=	100	100
% Owner Capital at Risk	=	100	100
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% NET ANNUAL INF-ADJ RETURN	=	8.0	5.5
% Difference	=		2.5

SOURCES: Risk Factor Components - By John Bogle, as cited in *Why Mutual Funds are Lousy Long-Term Investments* interview with Robert Kiyosaki, www.yahoo.com, June 27, 2006.

Return Ratio Calculations - By Midwest Asset Management, Inc. as of January 1, 2023.

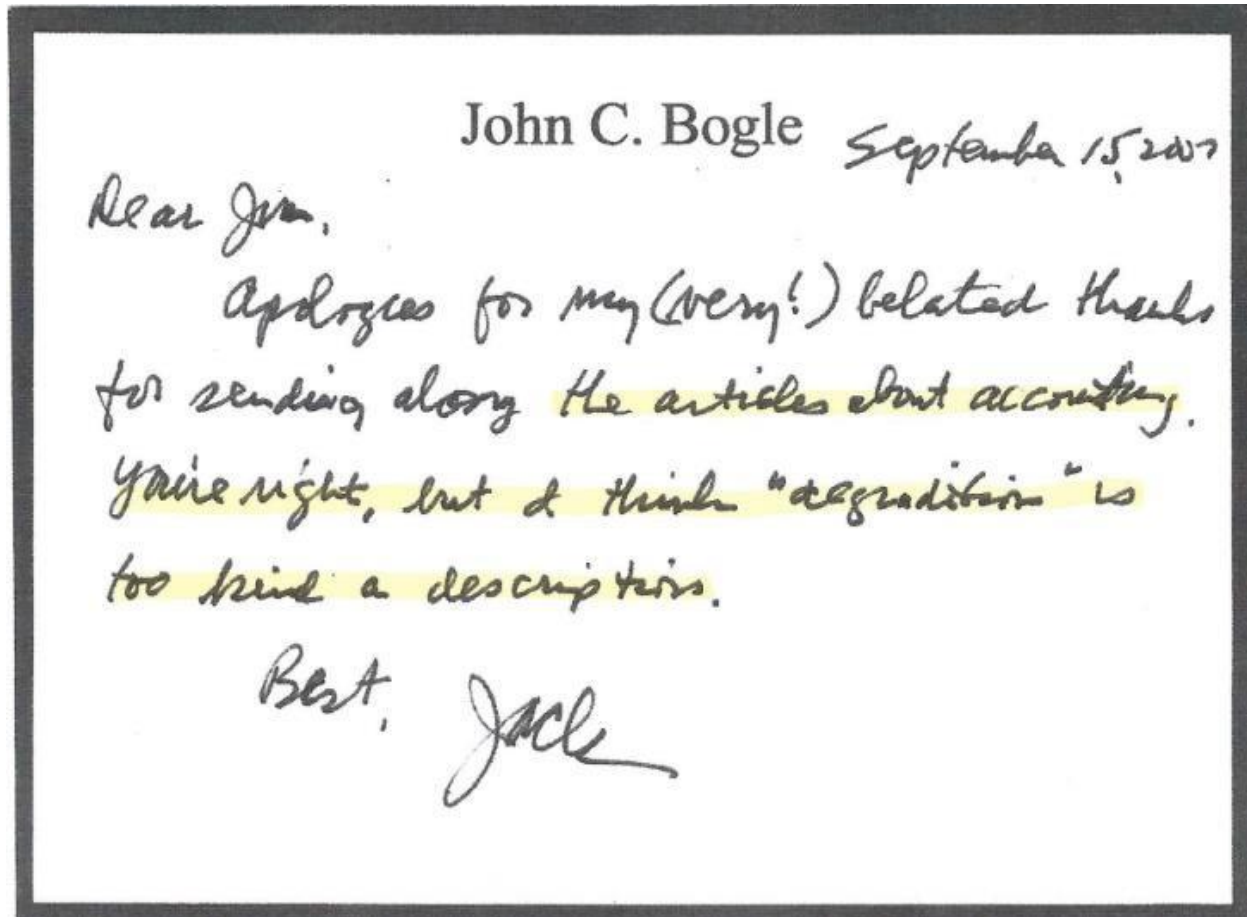
NOTE: **Expected Expenses %** - Actual global annual aggregate portfolio management expenses can range from 0.1% to 3.0% or more, depending on many factors. Most plans can reduce expenses by 25% to 50% or more to meaningfully increase returns and decrease risk.

PAST RESULTS DO NOT GUARANTEE FUTURE SUCCESS. © 2023 Midwest Asset Management, Inc.

Managing Your Portfolio is our Only BusinessSM

WHAT IS THE FUTURE OF AMERICA'S ACCOUNTING SYSTEM?

This image shows the concern that I and subsequently John Bogle had regarding the degradation of the U.S. accounting structure in 2007.



The link shows that on 01-03-23 the Federal Reserve, FDIC, and the Office of the Comptroller of the Currency issued a joint statement (probably for the first time ever) regarding the risk to our overall banking system because of the crypto uncertainty. I trust these events help to clarify the magnitude and urgency regarding our self-created problems.

In a broader sense, for proponents of free markets there are also concerns regarding the ongoing degradation of our economic, financial, and legal systems. This is because a healthy middle class, a stable democracy, and ultimately our financial freedom will not survive under the trend of current conditions.

Please let me know if you would like to discuss your financial portfolio in relation to the opportunities and obstacles in the foreseeable future.

<https://www.yahoo.com/finance/news/federal-reserve-top-bank-regulators-flag-significant-worries-over-crypto-assets-202435516.html>, by Jennifer Schonberger, Senior Reporter.

THE MISSION OF MR. BOGLE

Mr. Bogle's mission was "To help America's families invest soundly in order to secure their financial futures."

John C. Bogle on Investing: The First 50 Years, New ed. (Hoboken, New Jersey: John Wiley & Sons, Inc., 2015) p. 289.